

Cash Checklist

| Cash Items | Action List |
|---|-------------|
| <p>Options for cash deferrals under stimulus offerings:</p> <ul style="list-style-type: none"> • ATO Payments • Finance Payments • Loans and Home loans (note interest will still be accruing, check your current interest rate) <p>Additional Cash Inflows</p> <ul style="list-style-type: none"> • PAYG Instalment Refunds • PAYG Withholding Cash Flow Boost • Job Keeper <p>It is important to adjust cashflow budgets to include these but equally for when these come back on line to be ready for the cashflow impact.</p> | |
| <p>Rent deferral/ reduction or key supplier support - Are these are in your adjusted cash budget?</p> | |
| <p>Funding Options</p> <p>Do you need to consider injecting additional capital into the business? – You should only do this if you are confident on viability</p> <p>Are external investors an option - This may not be not ideal time for best price</p> | |
| <p>Prepare Power of one or Stress test -including adjusted income for stimulus support as well as adjusted expenses</p> | |
| <p>Break even – Cash + Targeted profit - Adjusting for stimulus support and adjusted expenses will make this lower.</p> | |
| <p>Relaunch Budget</p> <ul style="list-style-type: none"> • How will you predict/ forecast sales • Will rehiring/ staff be needed to achieve this– what arrangements can be made? • Suppliers – are they ready for the timing and stock/supply needs? • What is cashflow requirement upfront for stock and relaunch? • What is your plan to build up reserves again? | |

Should you have any questions or require any assistance, contact our Walsh Business & Entrepreneurial Support Division today:

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| Receivables – have you provided special terms to customers – how will you fund these? Is the arrangement clearly communicated? | |
| Research and Development or Export market development grants – are you aware /and are you eligible? | |
| Identify improvements to <ul style="list-style-type: none">- Sales cycle- Inventory cycle- Delivery cycle- Billing and payment cycle <i>Refer to Cash Acceleration Plan Worksheet</i> | |

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