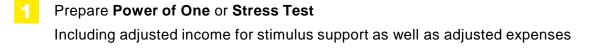
Cash Action List





Break-even – Cash + Targeted profit Adjusting for stimulus support and adjusted expenses will make this lower.

- 3 Receivables Have you provided special terms to customers – how will you fund these? Is the arrangement clearly communicated?
- 4 Research and development or export market development grants Are you aware / and are you eligible?
- 5 Identify improvements to:
 - Sales cycle

2

- Inventory cycle
- Delivery cycle
- Billing and payment cycle

Refer to Cash Acceleration Plan Worksheet



Remember!

Should you have any questions or require any assistance, contact your accountant or a member of our **Focus Advisory** division today.



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